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De Putter & Co Management Solutions

Q4 2014

Growth GTS can be sensed in its sales team

Group GTS is a fast growing transport company with four main activities: container transport, groupage, inland terminals & barging and warehousing & projects. With a diversified fleet of 210 trucks, versatile container chassis and taut-liners, they offer transport services in the Benelux, France and Germany. Thanks to their flexibility and know-how, the container and groupage department of Group GTS performs more than 3.000 transports per month.

To guarantee the growth of these two company branches, with a planned removal to Tessenderlo, GTS worked together with the consultants of De Putter & Co for the hiring of a sales manager. Manueala Leenders, who has a broad commercial experience in transport, recently joined the team.



Customer: Group GTS
www.group-gts.com

Transport Cornelis confirms its reputation by SQAS

This family business not only provides general cargo haulage but also transportation of liquid fuels.

The transport company of the Cornelis Brothers constantly invests in the optimisation of its transport services, both in terms of quality and security. In line with this philosophy, the management decided to profoundly assess the company according to the assessment system SQAS Transport Service of the European Chemical Industry Council (CEFIC).

For the intensive support to this assessment, Transport Cornelis closely worked together with the consultants of De Putter & Co. The result of this cooperation: a professional safety and quality management system that leads to an excellent SQAS score of 90% !

Customer: Transport Cornelis
www.cornelistransport.be



Secure flow of goods for Cosco Belgium and Newman Shipping & Agency



Cosco Belgium and Newman Shipping & Agency are associated companies and part of the Cosco Group. Cosco is agent for Cosco Container Lines and Newman focusses on NVOCC activities, tramping and forwarding. They make use of each other's services and are located in the same building.

Both companies wanted to implement a solid quality and security management system, which could be the framework for the optimisation of the internal business processes. Therefore, they decided to cooperate with the consultants of

De Putter & Co for the simultaneous application for Full Authorised Economic Operator.

In accordance with the AEO requirements, procedures, work instructions, risk analyses and internal control systems were drawn up and implemented. Thus, a qualitative management system for the security of the infrastructure, digital data and flux of goods has been realised. After a simultaneous audit of the two companies, the AEO certificate was successfully obtained.

Customer: Cosco Belgium
www.cosco.be

Newman Shipping & Agency
www.newman.be

Scania management welcomes Alain Soudan



Scania is one of the leading manufacturers of trucks, buses and engines. The company also provides a large number of service related products and financial services. Three core values - 'customer first', 'respect for the individual' and 'quality' - link the company and are the basis for

Scania's culture, leadership and business success. The company has approximately 35.000 employees worldwide and is represented in more than 100 countries.

In order to properly manage the policy of the four sites in the region Centre (Neder-Over-Heembeek, Huizingen, Wijnegem and port of Antwerp), Scania appealed to De Putter & Co for the search of a regional manager. Alain Soudan, who formerly worked in France, took this responsibility.



Customer: Scania Belgium
www.scania.com

Supply Chain Planning EMEA with Styrolution

The link between toy blocks, vacuum cleaners, packaging film and car bumpers?



The ingenious styrenics of Styrolution! They are the global market leader and the only company specialised in styrenics. In Antwerp they produce the raw materials ethylbenzene and styrene and the plastics ABS, Polystyrene and Styrolux®. This chemical giant employs around 3.400 people worldwide and has a broad customer base in over 100 countries.

In order to reinforce the motivated team in Antwerp, Styrolution entrusted De Putter & Co with the search for a supply chain planner EMEA. Els Blom, who has a broad experience in supply chain, will shortly join the team.

Customer: Styrolution
www.styrolution.com

Sales team with Kant starts to take shape



Garage Kant is a renowned dealer for e.g. Volvo Trucks with 4 sites in Antwerpen, the Campine, the land of Waas and one in the Netherlands.

Kant Marine & Industrie is a Volvo Penta Center in Antwerp and Nieuwpoort and distributes motors, spare parts and accessories of this brand to Volvo Penta Service Dealers, constructors and OEM in Belgium, Luxemburg and a part of the Netherlands.



Through De Putter & Co, the company looked for commercial profiles for the development of some of the sites. Stijn Van den Bulck was hired for Garage Kant in Olen and Joël Meeusen joined the team of Kant Marine & Industrie.

Customer: Garage Kant
www.garagekant.be

Kant Marine & Industrie
www.kantmarine.be

Transport planning with Steenbergen remains guaranteed

Steenbergen specialises in 24-hours distribution of shipments within the Benelux and Europe. Since its establishment in Bodegraven in 1907, Steenbergen has developed into a major player in international transport, employing over 300 active employees and deploying 250 transport units by road on a daily basis.

Steenbergen appealed to the network of De Putter & Co for the selection and hiring of an experienced distribution planner, with knowledge of ICT and planning systems. Bart D'Hollander was hired for this position.

Customer: Steenbergen Transport
www.steenbergentransport.com

