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De Putter & Co

Management Solutions

Q1 2017

ISO 9001:2015 – Risk-based thinking

The publication of the newest version of the standard has caused an earthquake in "quality land". Risk-based thinking has taken a prominent role and this will influence most organizations.

According to the new requirements of ISO 9001:2015, every organization can determine itself, based on a solid risk management system, which management measures are necessary to face the identified risks and dangers. The art lies in the explicit and pragmatic implementation of risk control in the existing business processes. For this purpose, the consultants of De Putter & Co have developed a specific management tool which supports an organization in determining who the stakeholders are and which risks in which domains should be taken into account (Business Risk Analysis Tool).

We are always at your disposal for any further information regarding this subject.

www.deputter.co info@deputter.co

Successful recruitment of 2 inside sales people for Autorola Belgium Luxembourg

Autorola Belgium Luxembourg is part of the Danish Autorola Group, founded in 2004. Today, they are European market leader in online remarketing of cars, trucks, vans and machinery. The company handles and sells more than 250.000 vehicles on their online auction site and they have more than 70.000 registered buyers and sellers in 17 countries in Europe. Autorola guarantees an efficient and transparent management and/or trade of vehicles, supported by real time vehicle and market information in order to reduce risks and improve profitability.

To guarantee the further development of the company, De Putter & Co recruited 2 motivated inside sales people. Pieter Willemse and Mario Bosch, who is experienced in auctions, joined the 'cars, trucks & machinery' team of Autorola.

Customer: Autorola
www.autorola.be

AUTOROLA

Agenda

- De Putter & Co organises an info session on **AEO** (Authorised Economic Operator) on Monday **20 March** at 5.30 pm in the Antwerp offices
info@deputter.co

ISEKI Europe: environment friendly policies with ISO 14001 certificate



ISEKI is a Japanese company, founded in 1926 and specialist in the production of agricultural and horticultural machinery. Worldwide, the company counts more than 4.500 employees. Since end of 2016, the European head quarters of ISEKI in Zaventem are certified according to the

international environment standard ISO 14001:2015.

This certification is the result of an intensive cooperation with De Putter & Co in order to implement an environment management system, focused on controlling and improving environmental actions. Through this system, the organization pays attention to the environment in its business operations, while focusing on the compliance with laws and regulations and the control of environmental risks.

Customer: ISEKI Europe
www.iseki.co.jp

The growth of Legio Group is translated in new hirings

Legio Group is the coordinating organization of the stores X²O and Overstock. They offer logistics support for 55 points of sale throughout Belgium and the Netherlands. With their well-oiled logistics organization, they guarantee their clients a perfect service. The company has built up a strong reputation and is in full development.



In order to support this development, the management decided to assign the recruitment of a transport & logistics coordinator to De Putter & Co. Bart Nelis takes on this task from the head office in Oostkamp and the logistics center in the Antwerp region.

Customer: Legio Group
www.x2o.be www.overstock.be

Durable quality and safety for Euroports Belgium

Euroports, an international Group with locations in 11 different countries, offers a wide range of transport and logistics solutions. Their core service package includes terminal operations, transport services, freight forwarding and contract logistics in a number of industries.

The group is committed to the highest standards of Quality, Health, Safety and Environmental standards (QHSE). Euroports makes every effort to provide the safest possible work environment for every employee and visitor. They believe that a focus on quality and safety should be the second nature in all aspects of the day to day job.

Euroports Belgium appealed to De Putter & Co for the preparation for the external ISO 9001 and OHSAS 18001 audits. They organized thorough internal audits and a number of optimizations were introduced for the professionalization of the already efficient quality and safety management system.

Customer: Euroports Belgium
www.euroports.com

EUROPORTS

New Transport & Logistics Manager with Prayon in Puurs



Since 1880, Prayon is a manufacturer - with Belgian roots - in the chemical industry. Today the company is a world leader in phosphates and derivatives. Prayon counts more than 1.500 employees with a turnover of 690 million Euro.

For the manufacturing plant in Puurs, they appealed to the consultants of De Putter & Co for the recruitment of a transport & logistics manager. Maarten Jacobs, who is experienced in logistics and people management, recently started in this position.

Customer: Prayon
www.prayon.com

Marketing & Product Manager for Mitsubishi with Beherman Motors

Beherman Motors is part of the Beherman Group in Bornem. Beherman is the official importer of Mitsubishi for Belgium and Luxembourg and manages a network of 90 dealers and agents. Mitsubishi prepares itself for a new range of high quality products that will keep developing the brand.

In order to realize these developments for cars and 4 wheel drives, the consultants of De Putter & Co recruited a marketing & product manager. Recently, Cedric Dervoigne joined Beherman and he will manage the marketing and product team.



Customer: Beherman Motors
www.mitsubishi-motors.be

Deny Logistics dedicates itself to business development



Deny Logistics: from pioneer in customs beginning 1900 to "State-of-the-Art" logistics

partner of the next generation, centrally located in Rekkem near Kortrijk. Qualified personnel, years of know-how and most modern infrastructure are THE keys for an optimal service provision in transport & distribution, warehousing & value added services, customs and forwarding.

To obtain the ambitious objectives of the company, the consultants of De Putter & Co started a search for an experienced business development manager. Angel Herrero, who is very experienced in the sale of transport solutions, took on this position.

Customer: Deny Logistics
www.denylogistics.com