



## De Putter & Co Management Solutions

2022

### Straight forward advice

Changing times call for creative and agile solutions. Something we are currently experiencing once again.

As De Putter & Co, we strive to support you and provide proactive and non-sense advice.

We do this by resolutely playing the card of specialization and long-term thinking. A personal approach is key to this. In this way we build sustainable solutions for the future.

We would like to share some achievements with you.

[www.deputter.co](http://www.deputter.co)

[info@deputter.co](mailto:info@deputter.co)

### Contargo acquires container transport Berry

In order to ensure the continuity of Transports Berry, Frank Van Berwaer decided to transfer the activities to a professional player.

The M&A expertise of De Putter & Co was asked to look for a suitable buyer and found one in Contargo Road Logistics.



Berry is mainly active in container transport to and from the Benelux, France and Germany.

Frank Van Berwaer, who successfully developed container transport Berry over the past 30 years, remains responsible for the further development of the organization as Branch Manager of Contargo Berry BV.

With 24 inland terminals and +1200 employees, Contargo handles a yearly throughput of over 2 million TEU and is one of the leading container hinterland logistics networks in Europe.

With this acquisition, Contargo strengthens the supply of container transport within its trimodal concept of water, rail and road transport and its presence in the port of Antwerp.

*Customer: Berry BV en Contargo GmbH & Co. KG*  
[www.contargo.net](http://www.contargo.net)

### SD GROUP maintains reputation with ISO 9001:2015 recertification



With more than 30 years of expertise, SD Group is a leading Benelux transport, forwarding and distribution company. With an extensive logistics network

consisting of a central distribution center in Mollem and 9 strategic hubs in Belgium, the company guarantees a 24-hour service is also part of their services concept.

As Transport & Logistics Gazellen laureate in 2022, the company wants to further consolidate its recognition as an inspiring role model with the ISO 9001 quality label for a new period of 3 years. In order to prepare the organization appropriately for the recertification audit, the intensive guidance of De Putter & Co was called upon once again.

*Customer: SD Group*  
[www.sd-group.be](http://www.sd-group.be)

### Warehouse optimization at Oxford Bikes and VDB Parts



Over the years, Oxford Bikes has grown into a leading company within the Belgian bicycle industry. Oxford produces a wide range of recreational and electric bicycles.

About 8000 bicycle frames are kept in stock. All bicycles that leave the assembly line are stored per type and await shipment to the Oxford dealers in Belgium and The Netherlands, where the cycling fun for new owners can begin.

In addition to the production of bicycles, VDB Parts is a wholesaler that supplies the aftermarket with approximately 10 000 spare parts. These parts are distributed to bicycle dealers within 24 hours.

In order to sustain the significant growth of recent years, the expertise of De Putter & Co has been called upon, to map out the most suitable solutions for these logistical challenges.

De Putter & Co proposed an optimized warehouse design through an audit of the goods flows, site layout, ERP functionalities and analysis of the logistics data. A roadmap for future logistics flows was also developed and recommendations for a new ERP and Warehouse Management System were proposed.

*Customer: Oxford Bikes en VDB Parts*  
[www.oxfordbikes.be](http://www.oxfordbikes.be)  
[www.vdbparts.be](http://www.vdbparts.be)

### Belcar strengthens management team with the recruitment of a B2B manager



Belcar NV is a Beerens Group company providing operational services for players in the automotive sector since 1990.

To strengthen its ambitions for growth and diversification for the future, Belcar has expanded its management structure with the new position of B2B manager. Koen Snoeys, who has been appointed to this role, will be responsible for maintaining commercial contacts and, together with managing director Koen Maes and business development manager David Andries, managing the further expansion of Belcar.

Beerens called on the HR expertise of De Putter & Co to establish the partnership. Koen brings extensive experience in the automotive industry, especially in commercial positions in a B2B environment.

*Customer: Beerens Group*  
[www.beerens.be](http://www.beerens.be)

### Buga Trucks in Westerlo and Hasselt is building for the future with the appointment of a General Manager

With branches in Westerlo and Hasselt, Buga Trucks has been an established value for 50 years as an official Scania dealer for the Kempen and Limburg for the sale, maintenance and repair of heavy trucks.

As a dynamic SME with more than 50 employees, it disposes of a well-trained team that offers its customers a range of Scania products, such as maintenance and repair contracts, as well as financing and insurance solutions.

Continuous training allows Buga Trucks employees to grow professionally, acquiring knowledge and skills in the latest technologies such as alternative fuels and electrification.

For the further expansion and growth of this healthy family business, the shareholders called on the automotive expertise of De Putter & Co for the recruitment of a General Manager Sven Beusaert, who was selected for this position, has many years of experience in the transport and automotive sector.

*Customer: Buga Trucks*





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### BCTN expands its management team with an Operations Support Manager

In 1987, BCTN started with its first inland terminal in Nijmegen (NL). BCTN now operates some 10 terminals in the Belgian and Dutch hinterland. The container terminal in Meerhout has become the largest in the Benelux. Besides terminal operations, BCTN also offers barge, truck, reefer and customs services and container storage, making BCTN a full-fledged one-stop-shop partner.

To permanently support and optimize the terminal activities in Meerhout, Geel and Beringen, the HR consultants of De Putter & Co were looking for an Operations Support Manager to ensure the daily operation of the terminals in Belgium. Bart Everaert started at BCTN and brought a wide port experience.

Customer: BCTN  
<https://bctn.nl>



### Renault Trucks dealer network: uniformity and professionalism

Renault Trucks Belux, based in Brussels, is the Belgian importer of commercial vehicles and offers among others transport solutions and innovative services for distribution, construction and long-distance activities.

To be able to serve customers efficiently and uniformly anywhere in Belgium, and by extension throughout Europe, Renault Trucks strives for a uniformly organized dealer network by applying strict norms and standards.

In order to guarantee compliance with these 'Qualitative Requirements', the importer called upon De Putter & Co's many years of industry experience to audit all Renault Trucks dealers in a professional way.

These extensive audits provide an objective view on the conformity with predetermined objectives and results, the infrastructure, used parts and materials, ... Or, how the brand does everything possible to guarantee professionalism at the service of the customer at all times.

Customer: Renault Trucks  
[www.renault-trucks.be](http://www.renault-trucks.be)



### Successful SQAS certification for VAN HEYSTE TANKCLEANING

When the tank transport company for the food industry, Van Heyste, moved from Knesselare to Aalter in 2019, the owners decided to set up a brand-new tank cleaning activity with special attention to the environment.



The efficient, safe and accurate control of processes resulted in certification according to the strict requirements of the SQAS TANKCLEANING and EFTCO standards with a nice end result of 92%!

The management attributes this success to many years of experience and thorough knowledge of all employees, the efforts and investments in the field of quality, safety, the environment and CSR (Corporate Social Responsibility), as well as the intensive guidance from De Putter & Co in the setting up of the SQAS management system.

Customer: Van Heyste Transport  
[www.vanheyste.be](http://www.vanheyste.be)

### METALON embeds quality logistics services



Metalon expanded its industrial services with warehousing and logistics solutions, mainly for the chemical and petrochemical sector.

To this end, it has a 'state of the art' hub that was recently expanded to 38,000 m<sup>2</sup> of warehouse space and adjoining offices, centrally located between the ports of Antwerp and Ghent.

Recently, the organisation decided to set up a management system according to the requirements of ISO 9001:2015. In close cooperation with the consultants of De Putter & Co, this also added an important strategic component to the business management system: implementation of risk-based thinking with attention to the most important core processes, the interaction with the environment in general and with customers in particular. In addition, a framework has been created to strive for continuous improvement to the satisfaction of all stakeholders.

Metalon's quality management system has been certified by DEKRA with convincing success.

Customer: Metalon  
[www.metalon.be](http://www.metalon.be)

### Daimler Truck Financial Services recruits Account Manager

Daimler Truck Financial Services Benelux (DTFS) offers innovative leasing, financing and insurance solutions to truck and bus customers and is the preferred partner of, amongst others, Daimler Truck Belgium



Luxembourg and more than 20,000 professional customers. In order to ensure further growth, the HR consultants of De Putter & Co have recruited an Account Manager.

Diego Wullaert recently started in this position. He brings extensive experience in automotive and financial services.

Customer: Daimler Truck Financial Services  
[www.daimlertruck.com](http://www.daimlertruck.com)

### ID Logistics strengthens distribution activities with acquisition of Apton

The M&A team of De Putter & Co searched and found a suitable buyer for Apton BV with ID Logistics. ID Logistics herewith further expands its range of distribution and night deliveries in the Benelux.

ID Logistics was founded in 2001 in France. This global contract logistics player is currently active in 17 countries at more than 350 locations. In 2021, it achieved a turnover of € 1.9 billion.

In the Benelux, ID Logistics has 600,000 m<sup>2</sup> of warehouses and 1,700 employees. With the acquisition of Apton, ID Logistics is strengthening its transport offer in Belgium.

This acquisition is part of a growing strategy, both organically and through the takeover of a healthy family business, with all staff and vehicles housed within the ID Logistics organisation.

Apton is mainly active in distribution and dedicated transport. Ton Appels, who founded Apton and ran it successfully for 27 years, is pleased to be able to transfer his company to a reputable organization.

Customer: Apton en ID Logistics Benelux  
[www.id-logistics.com](http://www.id-logistics.com)



### TPG acquires Tanktransport Deckers

Trans Polonia Group (TPG) is specialized in tank transport for the chemical, fuel and food industry since 2004 and realized a turnover of 25,5 million euro in 2021.

TPG called upon the M&A expertise of De Putter & Co to search for suitable transport companies.

The acquisition of Deckers & Zn, located in Brecht, is part of the strategy to achieve sustainable growth, both organically and through acquisitions.

With this acquisition, the group strengthens its offer to the (petro)chemical industry in the Antwerp-Rotterdam-Ruhr range. The know-how of Tanktransport Deckers will be applied allowing TPG to expand its position in the Benelux with 30 additional road tankers.

The transaction was realized through the mediation of William De Putter, who was able to realize added value for both parties with his expertise within the transport and logistics field.

Customer: Trans Polonia Group  
[www.transpolonia.com](http://www.transpolonia.com)

